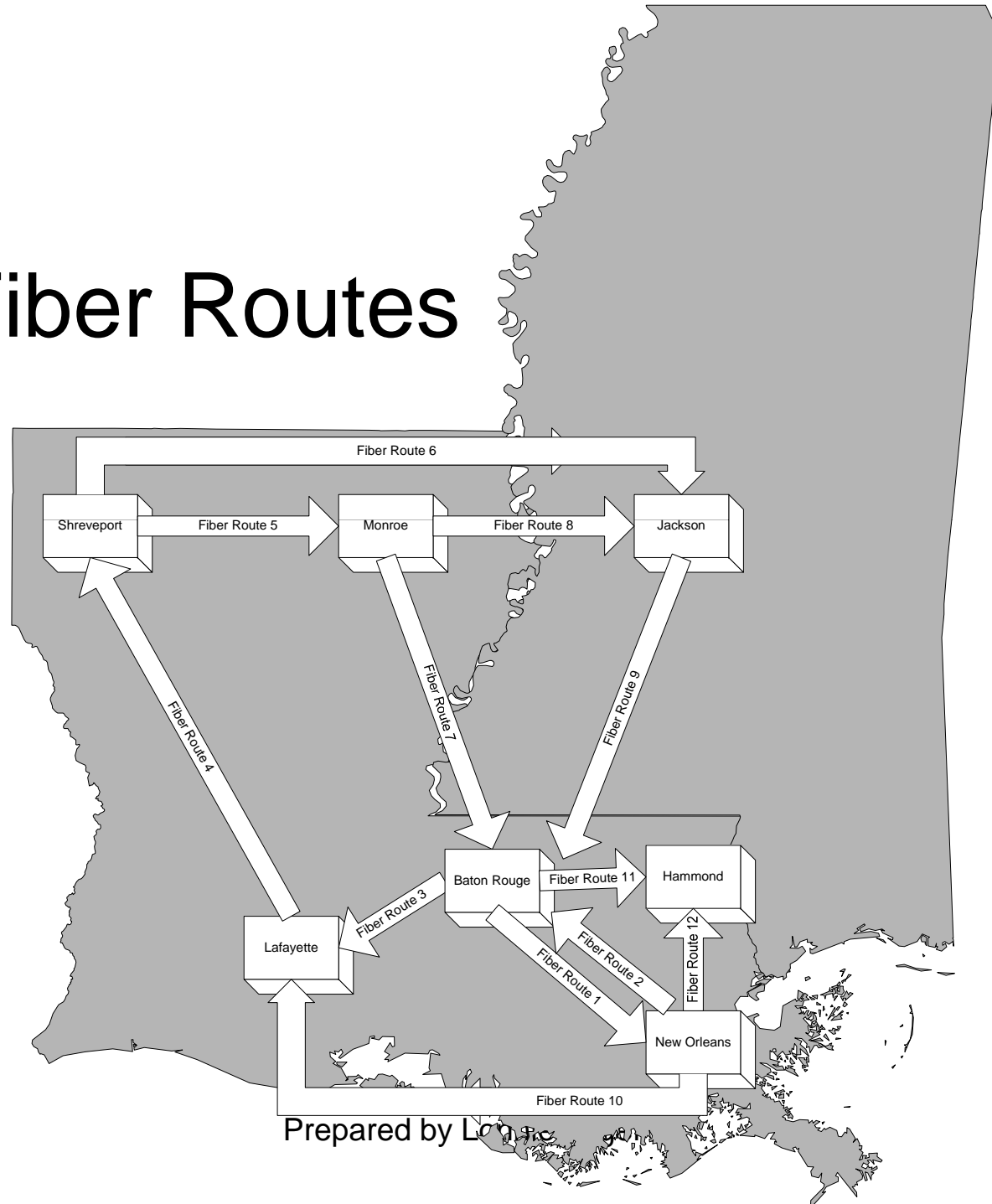


# LONI Management Council

## Network Update

# LONI Fiber Routes



2/22/2005

Prepared by LONI

# LONI RFP Respondents

- BellSouth
- FiberCo
- McLeodUSA
- Sun America
- WilTel

# LONI RFP Status

- Working with Tim Kemp, State Purchasing, on administrative review
- Working with Carl Brandt on technical review



# LONI RFP Respondents by Route

- Route 1 – FiberCo, WilTel
- Route 2 – FiberCo, WilTel
- Route 3 – BellSouth, FiberCo, McLeodUSA
- Route 4 – Sun America
- Route 5 – McLeodUSA
- Route 6 – none
- Route 7 – none
- Route 8 – none
- Route 9 – WilTel
- Route 10 – none
- Route 11 – McLeodUSA
- Route 12 – McLeodUSA
- Route 13 – BellSouth (combined routes 11 & 12), WilTel (splicing options for Southern, LSU, and LSU HSC New Orleans)

# Preliminary IRU Price per Route per Respondent

- Route 1 – FiberCo = \$541,850  
    WiITel = \$ 92,000
- Route 2 – FiberCo = \$541,850  
    WiITel = \$ 92,000
- Route 3 – FiberCo = \$457,310  
    BellSouth = \$ 69,145  
    McLeodUSA = \$121,140
- Route 4 – Sun America = \$208,050
- Route 5 – McLeodUSA = \$198,756
- Route 9 – WiITel = \$216,000
- Route 11 – McLeodUSA = \$ 66,456
- Route 12 – McLeodUSA = \$ 50,130
- Route 13 – BellSouth = \$ 109,460